

# The Effects of Women's Bargaining Power on Contraceptive Use: Evidence from Zambia



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#### Motivation

Unmet need for family planning remains high; excess fertility raises morbidity/mortality risks.

Prior work links empowerment to health/FP use, but evidence on **spousal discordance about power** is scarce.

Question: How do women's decision power and spousal power <u>discordance</u> relate to adoption of modern contraception?

### Setting & Data

Zambia DHS 2018 couples module; fielded Jul 2018–Jan 2019; response rates 96–99%.

Women 15-49; men 15-59; rich decision-making, FP, and attitudes modules.

#### **Key Measures (examples)**

**Decision power** (woman: healthcare, large/daily purchases, visits, contraception) coded as *sole* or *joint with husband*.

Financial capability (sole/joint).

Wife takes power (she assigns herself more power than he does)

**Husband gives power** (he assigns her more power than she does)

Agreement (joint or wife main, aligned)

**Discordance categories** for major domains:

**No power** (wife reports none)

## Stylized Model: Compound-Discordance

**Goal.** Formalize how internal agency, partner recognition, and resources interact to drive contraceptive adoption; then modulate by *discordance*.

Baseline (compound empowerment).

$$U_c = P_w \cdot P_h \cdot F \cdot B_c - C_c, \qquad U_n = B_n$$

 $P_w$  = woman's internal agency ("power within");  $P_h$  = partner's recognition/support; F = resources/financial autonomy;  $B_c$ ,  $B_n$  = baseline benefits of (non)use;  $C_c = C_0 + C_D$  = fixed + relational costs. Multiplicative form captures **complementarity**: a deficit in any input sharply reduces realized utility.

Add discordance. Let  $D = P_w - P_h$ .

$$U_c = P_w \cdot P_h \cdot F \cdot B_c \cdot \underbrace{(1 + \alpha D)}_{f(D)} - C_c, \qquad \alpha > 0$$

D>0 (taking power)  $\Rightarrow f(D)>1$  amplifies adoption.

D < 0 (being given power)  $\Rightarrow f(D) < 1$  dampens adoption.

Alignment ( $D \approx 0$ ) maximizes baseline synergy when  $P_w, P_h, F$  are high.

# Indifference threshold for discordance.

$$U_c = U_n \implies D^* = \frac{1}{\alpha} \left( \frac{B_n + C_c}{P_w P_h F B_c} - 1 \right)$$

Interpretation: the minimum discordance needed to make adoption weakly optimal.  $D^*$  rises when  $B_n$  or  $C_c$  are high (pressure to not use; relational costs); it falls as  $P_w, P_h, F$  strengthen.

# What it predicts (maps to results).

Empowerment *closest to fertility* (contraception decision power) shows the clearest link to use.

Joint agreement ( $P_h$  high) + agency ( $P_w$  high)  $\Rightarrow$  largest uptake.

Positive discordance (D>0) can compensate when one input is weak, pushing women over the threshold.

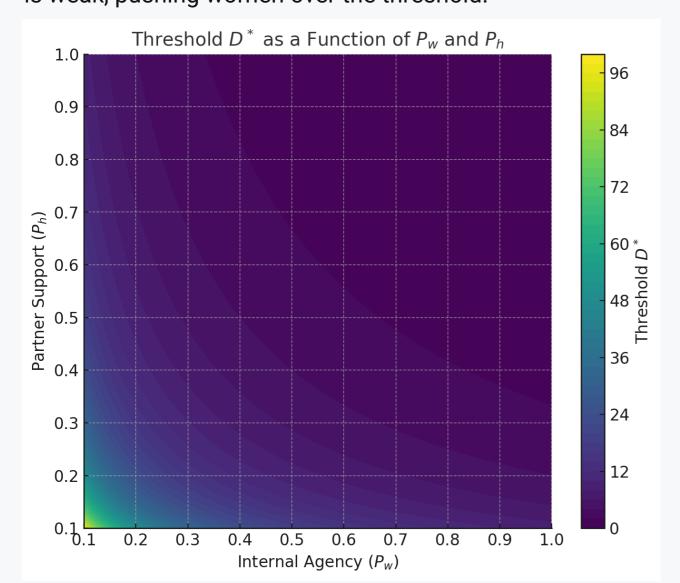


Figure 1. Threshold  $D^*$  required for adoption.

# **Empirical Strategy**

Part 1 (Adoption model): Probit for current modern contraception use

$$C_i = \mathbf{1}\{\beta_0 + \beta_1 D_i + \beta_2 I_i + \beta_3 F P_i + \beta_4 Z_i + \varepsilon_i > 0\}$$

Part 2 (Discordance model): Probit with discordance indicators

 $C_i = \mathbf{1}\{\alpha_0 + \alpha_1 \mathbf{W}_{-} \mathsf{takes}_i + \alpha_2 \mathbf{H}_{-} \mathsf{gives}_i + \alpha_3 \mathsf{Agreement}_i + \beta X_i + \varepsilon_i > 0\}$ 

Controls: wealth quintiles, region, urban/rural; FP messages; demographics.

## Results - Part 1 (Contraception Adoption)

Strong agency on contraception matters: women with sole control over contraception show +56% higher likelihood of modern method use vs. no control; joint decision is even more positively associated.

Family-planning messaging: **radio** exposure associated with **-11%**, but **text-message** exposure with **+18%** adoption.

Education, recent work history, and selected regions significant; land ownership relevant; house ownership not.

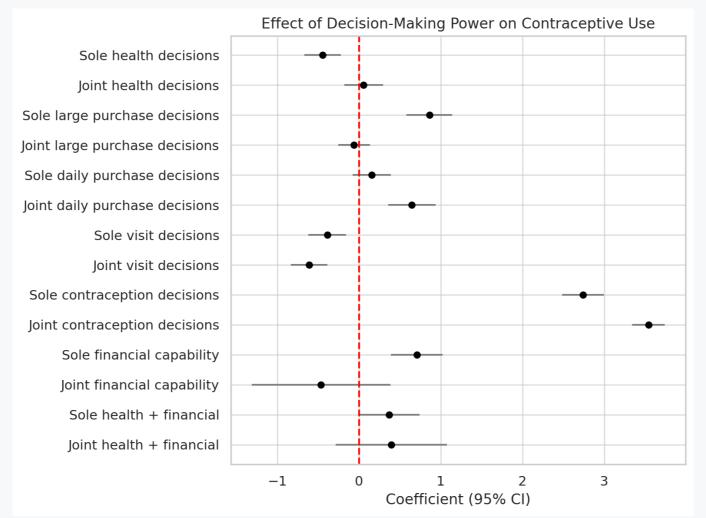


Figure 2. Average marginal effects (95% CI).

# Sample & Decision-Making Variables

Couples sample from 2018 Zambia DHS.

Key empowerment domains: healthcare, large and daily purchases, family visits, contraceptive use, financial control.

# Patterns:

Joint decision-making dominates (e.g. 43% for large purchases, 42% for family visits).

Sole female autonomy is rare (6% report making contraceptive decisions alone).

Male reports tend to downplay women's autonomy relative to female self-reports.

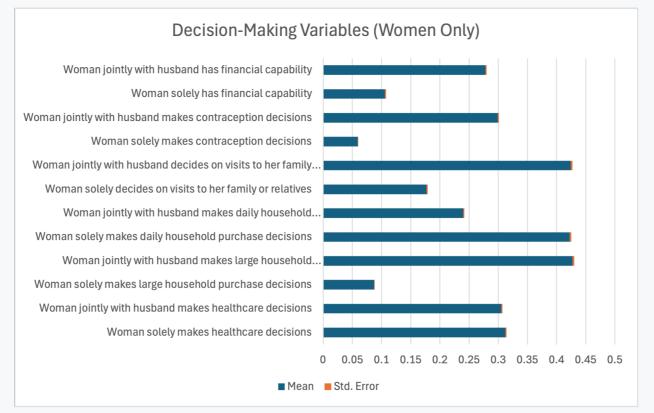


Figure 3. Prevalence of women's decision-making power across domains.

# Interpretation — Part 1

Empowerment measure closest to fertility decisions (contraception agency) shows the clearest link to uptake.

However, empowerment alone is not sufficient. **Financial capability interacted with agency** is essential for maximum contraception uptake.

Messaging effects suggest **channel heterogeneity**: mobile messaging may reach/convince marginal users differently than radio.

# Spousal Discordance & Power Assignation

Extend beyond "who decides" to ask: do spouses agree?

Construct three discordance categories:

**Wife takes power** — she reports more authority than he credits.

**Husband gives power** — he credits her with more authority than she claims.

**Agreement** – both align (joint or wife main).

Residual: "No power" (wife reports none).

**60% of couples show discordance** over household decision-making.

Most common disagreements:

Wife says "husband decides," husband says "joint" (19%  $\rightarrow$  Husband gives power).

Wife says "joint," husband says "husband decides" (13%  $\rightarrow$  Wife takes power).

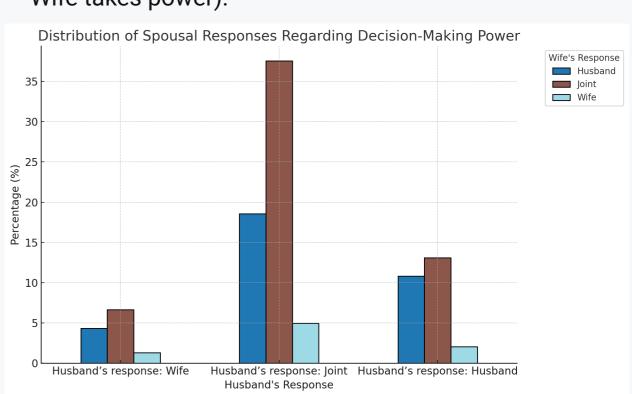


Figure 4. Distribution of spousal responses (major purchases).

#### Results - Part 2 (Discordance)

Wife takes power  $\Rightarrow$  +14.6 percentage points in probability of using a modern method.

Agreement (joint or wife main)  $\Rightarrow$  +16.7 pp.

Mixed signals in husband's own contraceptive use:

"Husband uses *any* method"  $\Rightarrow$  women are **60% less likely** to use modern contraception.

"Husband uses modern method"  $\Rightarrow$  women are 75% more likely to use modern contraception.

Regional heterogeneity: e.g., Eastern higher, Luapula lower (see paper for magnitudes).

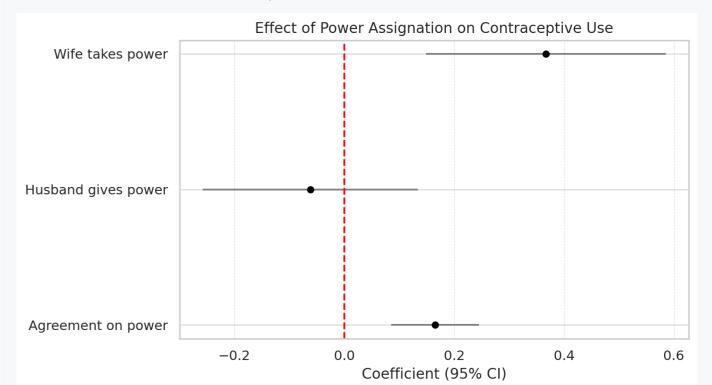


Figure 5. Discordance categories vs. modern contraception use.

# **Policy Takeaways**

Invest in **women's decision power**, especially around fertility choices; pair with **financial capability** supports.

Design FP interventions cognizant of **intra-couple dynamics**; promote joint understanding rather than only individual counseling.

Explore **SMS/mobile outreach** where effective; reassess radio content/targeting.

# **Limitations & Next Steps**

Cross-sectional DHS; selection and reporting concerns remain.

Next: formal model of **discordance under asymmetric information**; testable predictions for interventions that shift perceived power.

# Contact & Materials

For full paper:

