

Upgrading **business statistics** curriculum to meet the needs of knowledge workers

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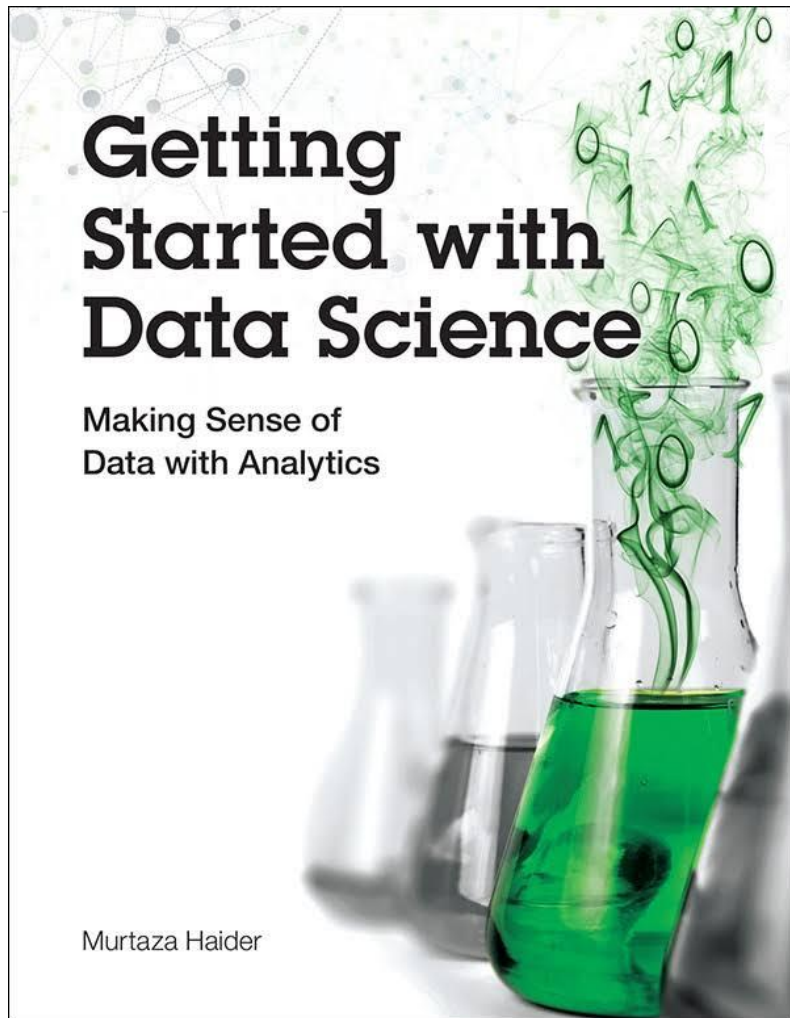
Outline

- ◎ A word about myself
- ◎ Questions:
 - Why are we teaching t-tests today?
 - Why business students are being taught the same curriculum as stats majors?
 - What needs to be taught: business statistics or data science?
 - What we teach, what has changed, what must be taught in Business Statistics



Murtaza Haider

- Academic
 - Teaching number crunching to non-statisticians
- Author
- Syndicated columnist with the Financial Post



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Teaching Statistics

To non-statisticians



B Schools

- ⦿ Business and management faculties are one of the largest in most schools
- ⦿ The Ted Rogers School of Management enrollment stands at over 10,000 FTE
- ⦿ Each student takes at least two courses in business statistics

300,000

Degrees conferred by North American business schools (2013/14)

1,100,000

Students enrolled in Business Faculties

Two

Business stats courses taken by undergraduate students





What is being taught?

First Course

- Descriptive statistics
- Probability
- CLT
- Probability distributions
 - Normal
 - Binomial
- Hypothesis testing
 - T-tests
 - Correlation tests
 - ANOVA

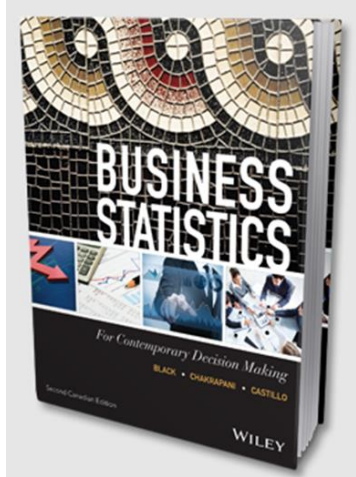
Second Course

- Use of statistical software
 - Mostly SPSS or SAS
 - Rarely R or Stata
- Use of non textbook data sets
- Data collection and sampling
- Regression
 - OLS/ Simple Regression
 - Multivariate Regression
- May be Time series forecasting/GLM



The distribution of effort

- ⦿ Focus remains on statistical theory and not data
- ⦿ Calculator not software
- ⦿ A mountain of topics before Regression



**The 800 lbs.
guerilla!**



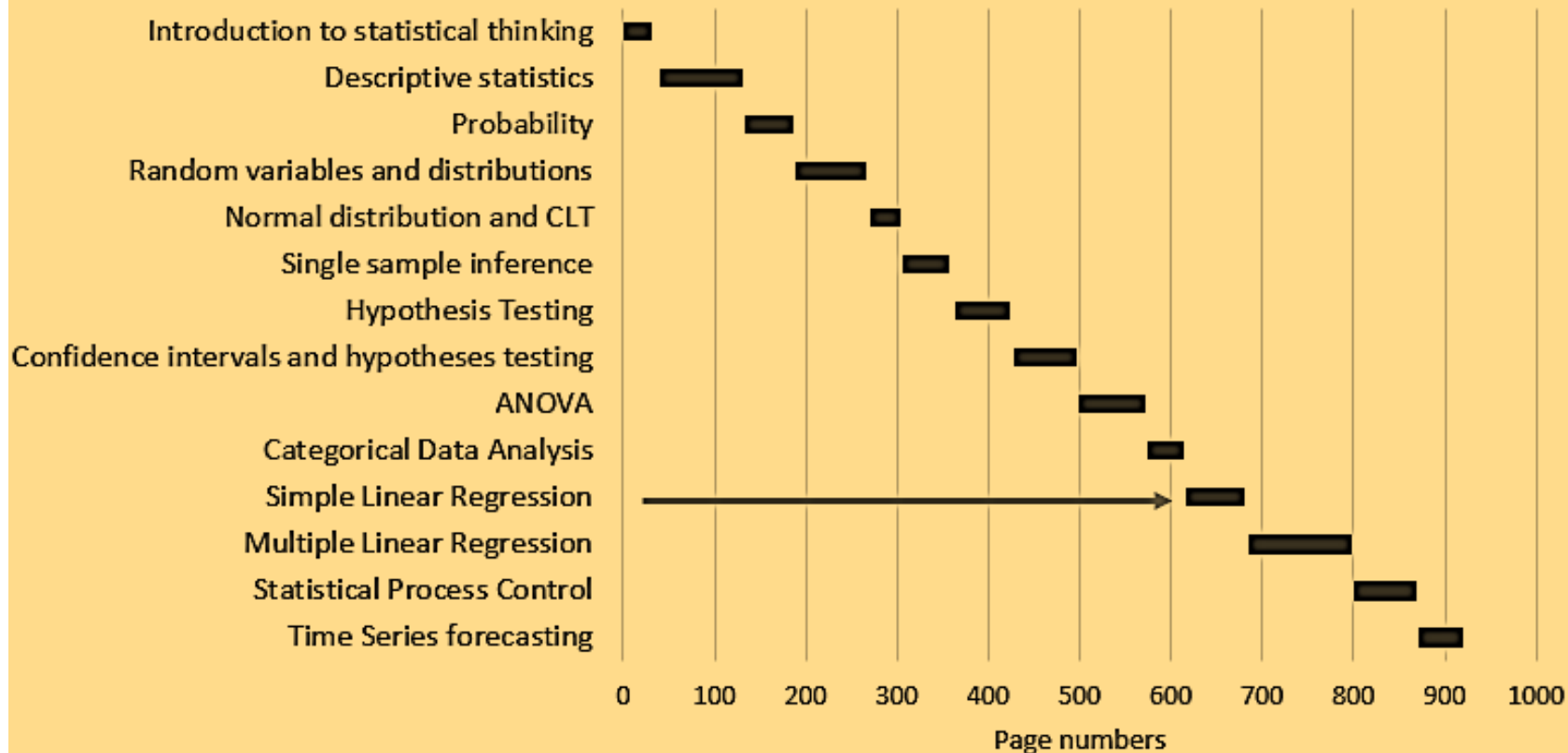
The road to Regression is paved
with **redundant statistical tools**



“

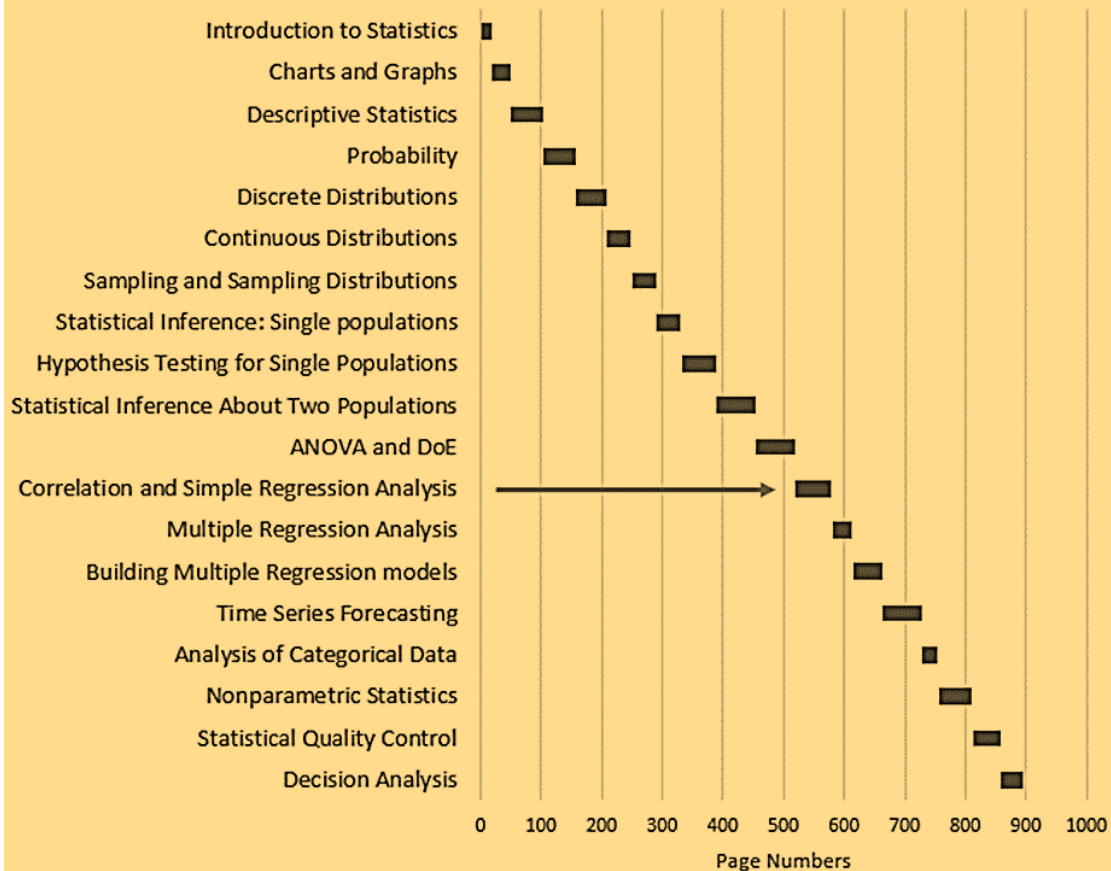
Statistics for Business and Economics

by McClave and Benson



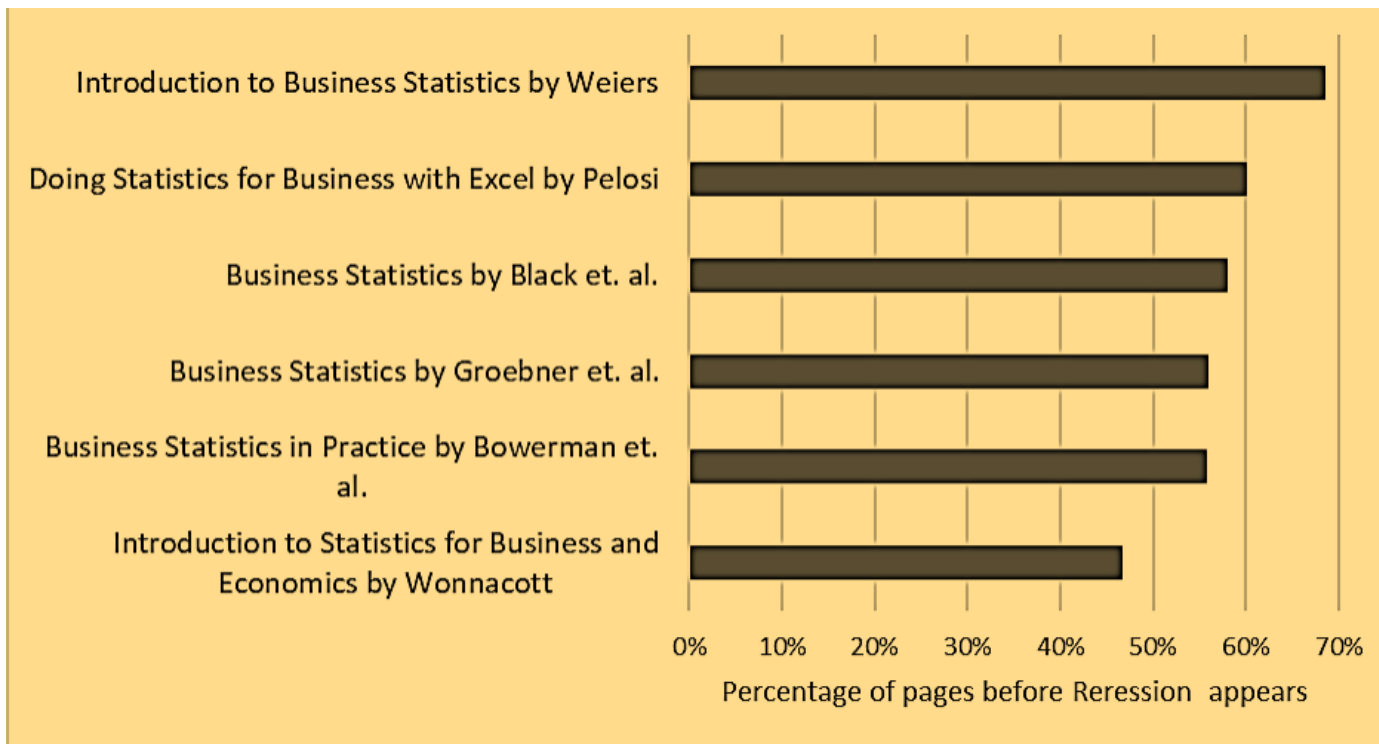
Business Statistics

Black, Chakrapani, and Castillo





The Road to Regression





What's up with
Simple Linear Regression
When
All Else is Supposed to be Equal



?

Hypothetically Speaking

Is it time to ditch the Comparison of Means (T) Test?

For over a century, academics have been teaching the Comparison of Means (T) Test and practitioners have been running it to determine if the mean values of a variable for two groups were statistically different.

It is time to ditch the Comparison of Means (T) Test and rely instead on the ordinary least squares (OLS) Regression.

VOLUME VI

MARCH, 1908

No. 1

BIOMETRIKA.

THE PROBABLE ERROR OF A MEAN.

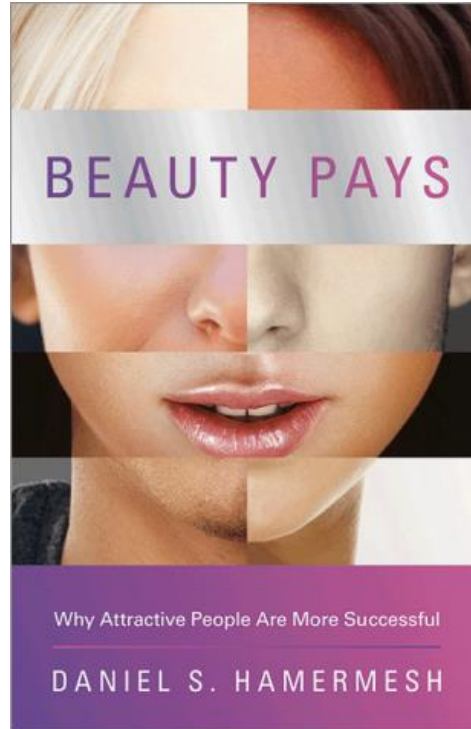
By STUDENT.

OLS with a continuous dependent variable and a categorical explanatory variable is the same as a T-test for comparison of means

“



The ultimate beauty test



With Equal Variances

T Test

Two-sample t test with equal variances

Group	Obs	Mean	Std. Err.	Std. Dev.	[95% Conf. Interval]	
female	195	.1161091	.0585646	.8178096	.0006041	.2316141
male	268	-.0844822	.0462491	.7571299	-.1755415	.006577
combined	463	6.27e-08	.0366516	.7886477	-.0720244	.0720245
diff		.2005913	.0737225		.0557176	.345465

diff = mean(female) - mean(male)

t = 2.7209

Ho: diff = 0

degrees of freedom = 461

Ha: diff < 0

Ha: diff != 0

Ha: diff > 0

Pr(T < t) = 0.9966

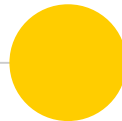
Pr(|T| > |t|) = 0.0068

Pr(T > t) = 0.0034

OLS Regression

Source	SS	df	MS	Number of obs = 463		
Model	4.54163932	1	4.54163932	F(1, 461)	=	7.40
Residual	282.806257	461	.613462597	Prob > F	=	0.0068
				R-squared	=	0.0158
				Adj R-squared	=	0.0137
Total	287.347896	462	.621965144	Root MSE	=	.78324

beauty	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]	
sex						
male	-.2005913	.0737225	-2.72	0.007	-.345465	-.0557176
_cons	.1161091	.0560889	2.07	0.039	.0058875	.2263306



With Unequal Variances

T Test

Two-sample t test with unequal variances

Group	Obs	Mean	Std. Err.	Std. Dev.	[95% Conf. Interval]	
female	195	.1161091	.0585646	.8178096	.0006041	.2316141
male	268	-.0844822	.0462491	.7571299	-.1755415	.006577
combined	463	6.27e-08	.0366516	.7886477	-.0720244	.0720245
diff		.2005913	.0746243		.0538851	.3472975

diff = mean(female) - mean(male)

t = 2.6880

Ho: diff = 0

Satterthwaite's degrees of freedom = 398.744

Ha: diff < 0

Ha: diff != 0

Ha: diff > 0

Pr(T < t) = 0.9963

Pr(|T| > |t|) = 0.0075

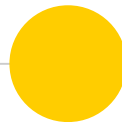
Pr(T > t) = 0.0037

OLS Regression

```
. vwls beauty i.sex
```

```
Variance-weighted least-squares regression      Number of obs      =      463
Goodness-of-fit chi2(0)      =      .              Model chi2(1)      =      7.23
Prob > chi2                    =      .              Prob > chi2        =      0.0072
```

beauty	Coef.	Std. Err.	z	P> z	[95% Conf. Interval]	
sex						
male	-.2005913	.0746243	-2.69	0.007	-.3468522	-.0543304
_cons	.1161091	.0585646	1.98	0.047	.0013246	.2308935



The same goes for ANOVA and Correlation

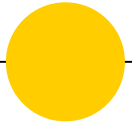
Ditch what you can

Think Data Science, not Statistics



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**What are students
learning?**





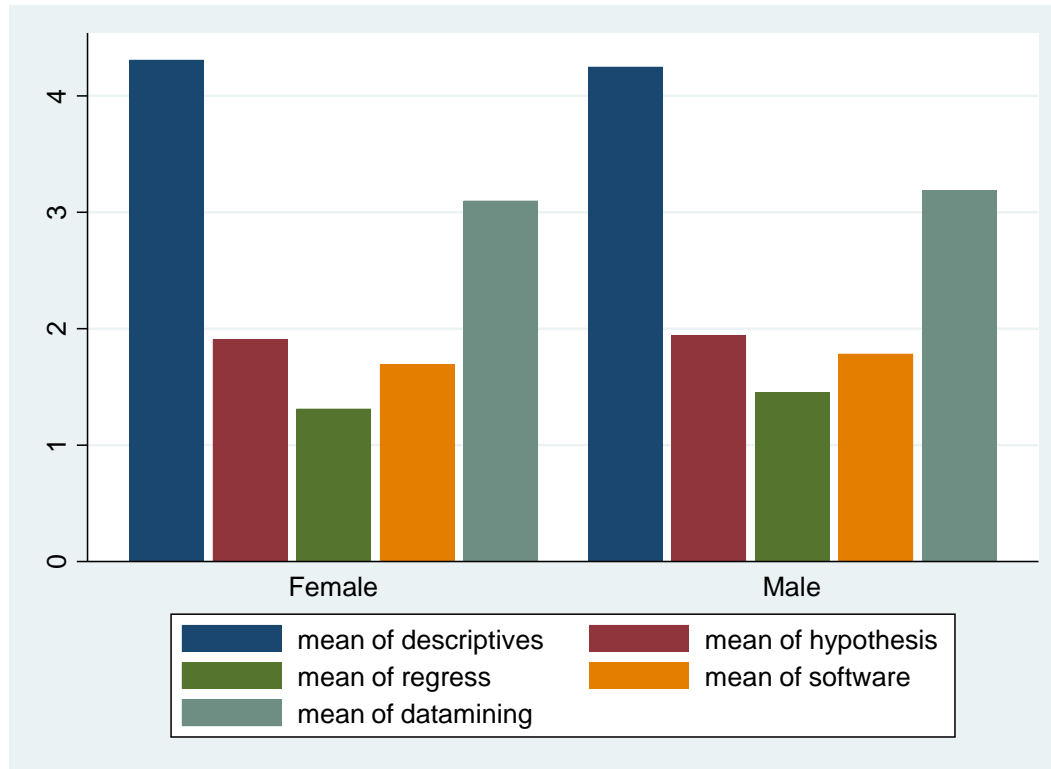
A Case-Control Experiment

- ① 1700 students taking the second course in Business Statistics in the second semester at a certain school
 - The course contents are typical of a second course in business statistics
 - Working with a collaborator
- ① Divided in two groups:
 - Treated: Blended learning with online videos
 - Control: Same old same old
- ① Surveyed in the second half of course
- ① Some findings



Competencies

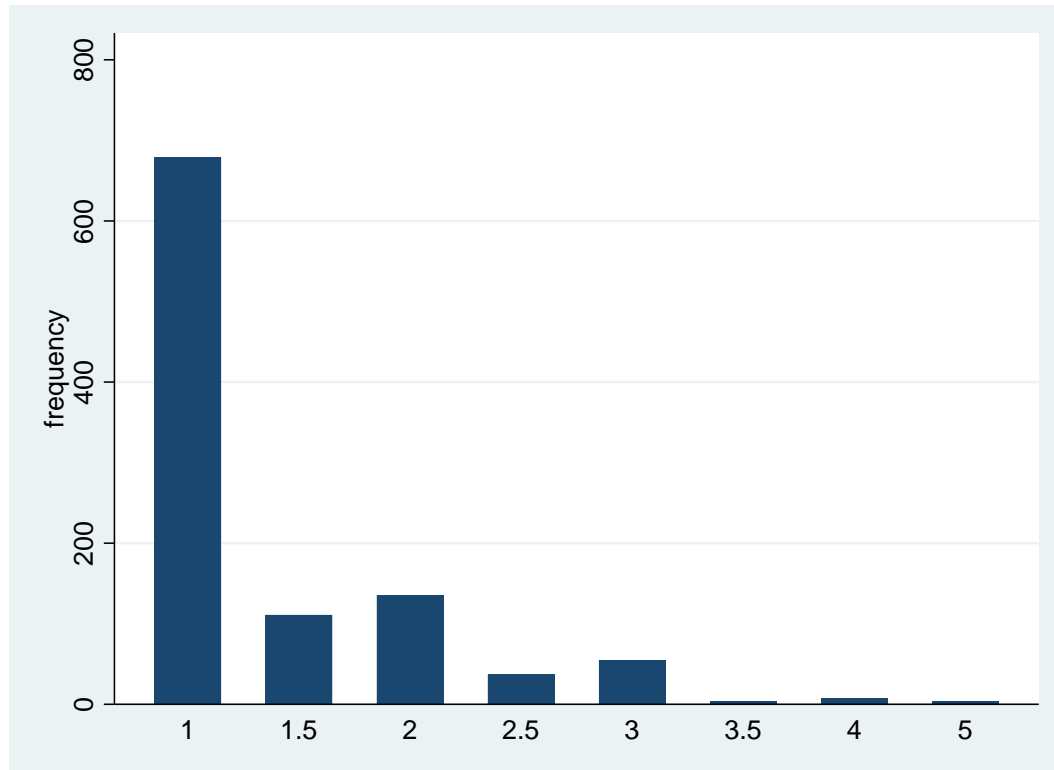
2nd course in Biz Stats in Semester II





Regressing in Regression

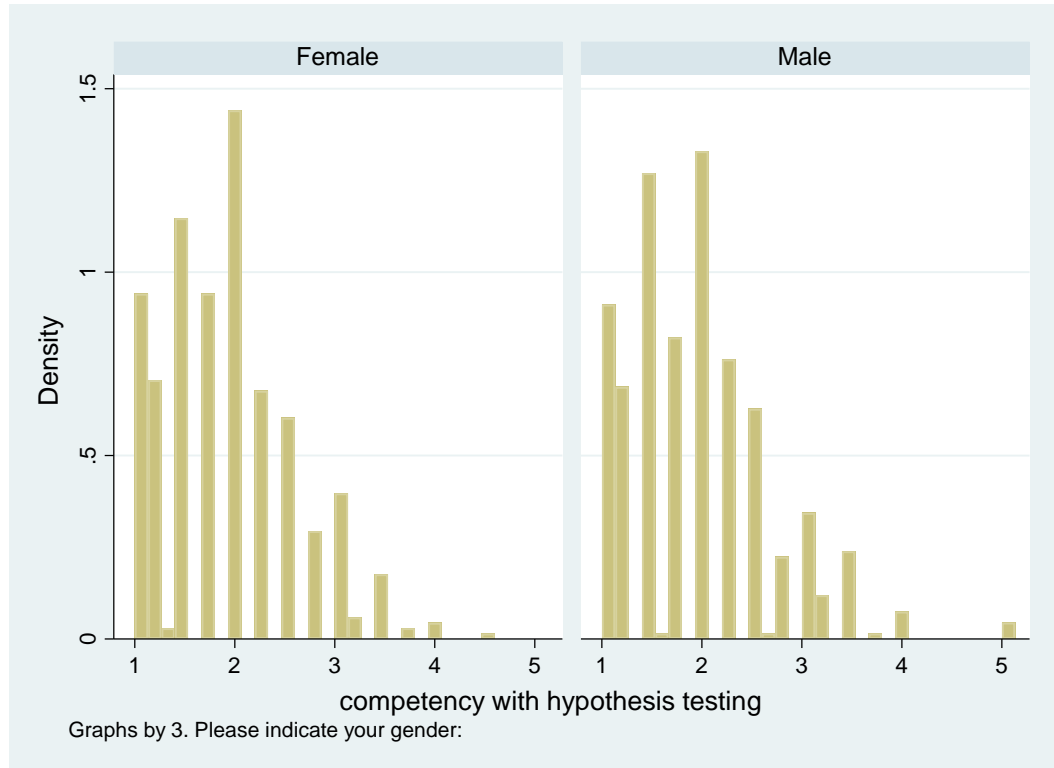
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Hypothetically different

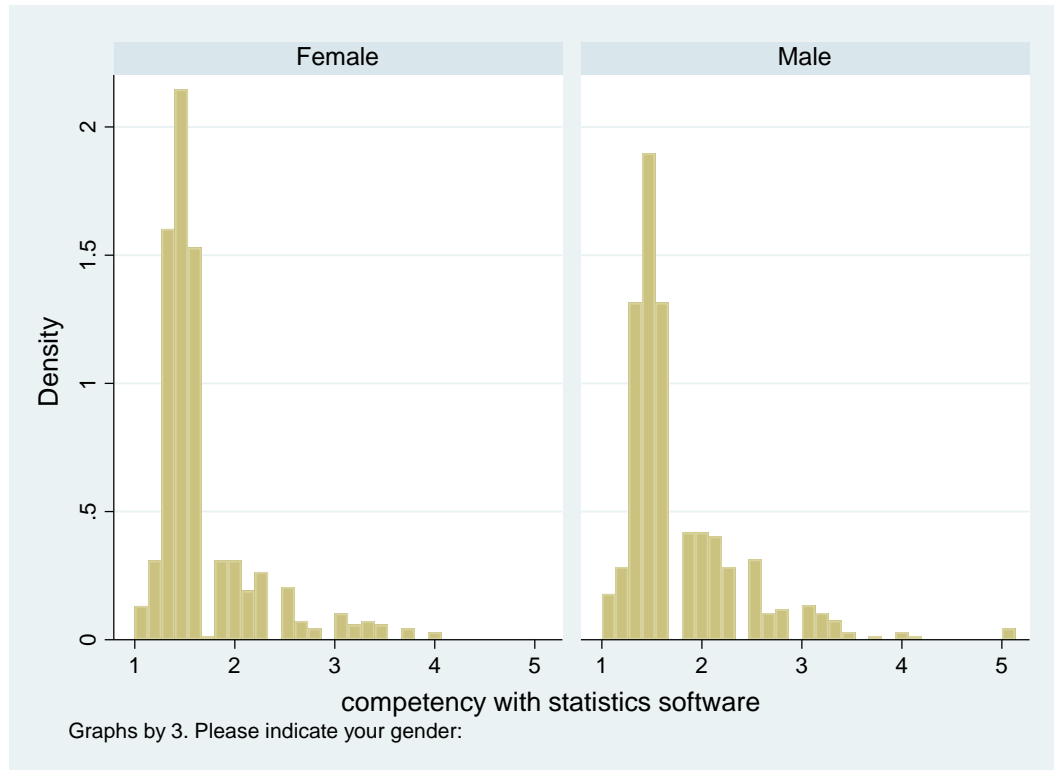
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Soft skills

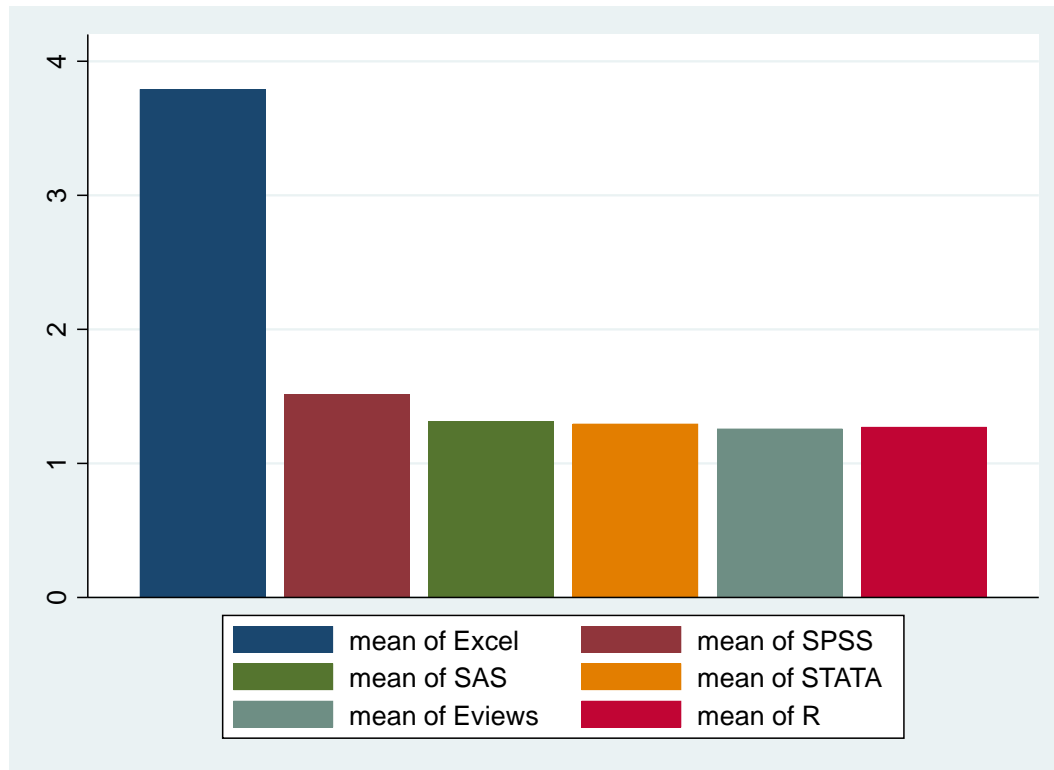
2nd course in Biz Stats in Semester II





Excelling in Excel

2nd course in Biz Stats in Semester II





Say hello to Big Data Science



What has changed?

- Lots of data ... CIT
 - Open data of all types
 - Machine generated
 - Survey data ... Census, PEW, others
 - Consumption data
 - Web engagement data
- Open source software
 - R, Hadoop, etc.
- SAAS
- Cloud computing

Changing the computation engine
from **Mathematics** to **Computing** in
Statistics



“

The death of statistical inference
From Sample to Big Population Data



“



What should be taught

Data comes first

Start with a Puzzle

- Curriculum should match the needs of the industry
- Life as a biz analyst is about data-driven questions

Data wrangling

Data visualization

Tabulations, X Tabulations

Regression

Machine Learning

We must get unstuck

Needless dependence on mathematics has made our thinking sticky

Teaching of Regression Methods, even if inference is postponed until late, nevertheless belongs to the mainstream



“

George Cobb, *The American Statistician*, 2015



Thanks!

Questions / Comments?

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