

# Women in labor market: an analysis on the **female urban wage premium** in Brazil<sup>1</sup>

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# Outline

- ① Introduction
- ② Empirical Strategy
- ③ Results
- ④ Final Remarks

# Introduction & Motivation

- Urban Wage Premium (UWP)
  - Positive wage differential that remains even after control for the observed and unobserved characteristics.
- The Literature of UWP in Brazil neglect the analysis for women.
- UWP has different magnitude between Men and Women:
  - **Higher for Women** due to: the better matching and access to services (as childcare) in denser areas, even with mobility restrictions (depending on the marital status) (NISIC, 2017; MADDEN; CHIU, 1990; MEEKES; HASSINK, 2018);
  - **Lower for Women** due to: career interruptions, higher turnover, less worked-hours (PHIMISTER, 2005)
- Being a Formal or Informal worker influenced the wage differentials between Men and Women, which also impact the UWP of each group.

# Working-age population by Gender and Area

Table 2: Descriptive analysis of working-age population

	(a) Local			
	Mulheres		Homens	
	MA Avg/Share	Non-MA Avg/Share	MA Avg/Share	Non-MA Avg/Share
<i>Características individuais</i>				
Age	39,4	39,1	38,5	38,8
Years of Schooling	10,7	9,0	10,5	8,5
High School and above	59,2%	44,1%	56,7%	37,4%
Race (whites)	44,6%	46,6%	43,4%	45,5%
Marital status (married)	52,5%	59,4%	55,1%	59,8%
Home household head	35,4%	30,3%	51,5%	57,2%
<i>Composição do Domicílio</i>				
No Child under 14	66,2%	61,6%	67,8%	63,3%
Children under 7	0,21	0,25	0,20	0,23
Children between 7 and 14	0,28	0,35	0,27	0,33
Working-age children	0,45	0,42	0,37	0,35
Total Household wage (R\$ month)	2.494,94	1.711,67	1.916,21	1.201,13
Total Household members	3,52	3,61	3,51	3,60
Household head/spouse occupied	56,7%	58,7%	49,2%	46,9%
<i>Características do Trabalho</i>				
Unemployment rate	14,1%	12,9%	10,0%	7,7%
Labour Participation	53,7%	46,0%	75,8%	76,0%
Formal Worker	63,6%	56,2%	67,9%	56,8%
Tenure (years)	5,5	5,7	6,9	8,0
Weekly worked hours	38,7	37,3	43,4	43,1
Weekly Hourly wage	14,2	9,9	17,4	12,0
Share of individuals	41,7%	58,3%	39,1%	60,9%

**Fonte:** Elaborado pelo autor com base na PNADC (IBGE, 2018) para o período de 1º trimestre de 2012 ao 1º trimestre de 2019. População em idade ativa de 18 a 65 anos, excluindo trabalhadores do Setor Público, militares, estatutários e trabalhador familiar auxiliar. Considerando apenas a 1ª entrevista de cada indivíduo.

# Objective

**Objective:** Evaluate the women's labor market from the specific perspective of the UWP. The focus is to verify if there are different results among MAs in Brazil comparing with the group of men.

Main contribution:

- **The goal itself is a contribution**
  - Since the literature is omitted
- We provide a in-depth analysis of Female UWP by:
  - Untangling how the characteristics of **individuals and households** influence the UWP
  - Considering the whole Labor Market (the whole country, sectors, correcting sample selection)
  - Exploring the UWP at different Agglomeration levels
  - Exploring the UWP at different **levels of the wage distribution**

# Data and Sample

## Continuous National Household Sample Survey (PNADC)

### Sample:

- Employees aged 18 to 65 (Men and Women)
- Excluding the military, statutory and public sector workers and auxiliary family workers
- From 2012 to 2019(Q1)

Total: 843k observations for Women and 826k for Men

# Agglomeration Levels

Metropolitan Areas corresponds to 41.1% of total population.

Table 1: Agglomeration levels definition

MA	State	Macro-Region	Population	Agglomeration Levels
São Paulo	São Paulo	Southeast	21.571.281	Extra-Large MA
Rio de Janeiro	Rio de Janeiro	Southeast	12.699.743	
Belo Horizonte	Minas Gerais	Southeast	5.916.189	
Porto Alegre	Rio Grande do Sul	South	4.317.508	
Fortaleza	Ceará	Northeast	4.074.730	
Recife	Pernambuco	Northeast	3.975.411	
Salvador	Bahia	Northeast	3.899.533	
Curitiba	Paraná	South	3.615.027	
Distrito Federal	Distrito Federal	Midwest	2.974.703	
Manaus	Amazonas	North	2.631.239	
Goiânia	Goiás	Midwest	2.564.755	Large MA
Belém	Pará	North	2.491.052	
Grande Vitória	Espírito Santo	Southeast	1.951.673	
Grande São Luís	Maranhão	Northeast	1.621.102	
Natal	Rio Grande do Norte	Northeast	1.587.055	
Maceió	Alagoas	Northeast	1.330.291	
João Pessoa	Paraíba	Northeast	1.266.463	
Florianópolis	Santa Catarina	South	1.189.947	
Vale do Rio Cuiabá	Mato Grosso	Midwest	1.032.714	
Aracaju	Sergipe	Northeast	949.342	Medium MA
Campo Grande*	Mato Grosso do Sul	Midwest	885.711	
Teresina*	Piauí	Northeast	861.442	
Macapá	Amapá	North	634.450	
Porto Velho*	Rondônia	North	519.531	
Rio Branco*	Acre	North	401.155	
Boa Vista*	Roraima	North	375.374	
Palmas*	Tocantins	North	291.855	
MA			85.629.276	41,1%
Non-MA			122.865.624	58,9%

Notes: Estimated population for 2018 (IBGE, 2018).  
\*Only State's Capital.

# Empirical Strategy

## Methods:

- ① Heckman Correction
  - 2 steps procedure
  - Selection equation with household variables
- ② POLS - Mincer's equation
  - MA versus Non-MA and for Agglomeration Levels
  - Formal and Informal workers (separated)
  - Interactions with different **household positions and marital status**
  - Robustness tests
  - Estimated with individuals' sample weight and robust standard errors clustered by individuals.
- ③ Quantile Regressions
  - UWP magnitude by **Wage and Agglomeration Levels**
  - Formality returns by Wage and Agglomeration Levels (in the paper)
  - Cross-section approach: only the 1st observation of each individual with sample weights and robust standard errors.
- ④ Fixed Effects
  - Returns associated with individuals characteristics compared to POLS coefficients (in the paper)

# Variables

svy: reg

## Mincer's equation:

Dependent variable:  $\ln(\text{hourly-wage})$  temporarilly deflated using INPC.

Individual	Occupation	Firm	Region/Time
Age	Tenure	Industry	MA or Non-MA
Educational Level	Skill level	Formality Status	Agglomeration Scale
Race			Macro-Region
Marital status			Year
Head of Household (yes/no)			Quarter
			Unemployment rate*

\*Calculated by Macro-Region, MA, Year, Quarter and level of education.

## Selection Equation:

Dependent variable: Be employed or not.

Additional variables:

- Number of household members
- If there is at least one Child under 14 years (yes/no)
- Number of children: (i) up to 6 years old; (ii) between 7 and 14 years old in the household
- Total household wages, not including worker  $i$  wage
- If the head of household or spouse is employed (yes/no)
- Number of working-age children in the household
- If there is at least one married head children in the household
- Spouse wage
- Children wage

# Results

# Results: Labor Market Participation

svy: heckman

Table 5 - Heckman's correction detail

Continuação...

	(a) Mulheres	(b) Homens		(a) Mulheres	(b) Homens
Variável Dependente	Probit Estar empregado	Probit Estar empregado	Variável Dependente	Probit Estar empregado	Probit Estar empregado
Maritalstatus	-0.280*** (0.00604)	0.258*** (0.00544)	HHwage (ln)	0.00751*** (0.000904)	-0.0117*** (0.000898)
HHhead	0.236*** (0.00430)	0.176*** (0.00449)	Pos HS	0.159*** (0.0104)	0.349*** (0.00724)
NoChild	-0.0839*** (0.00702)	-0.193*** (0.00820)	WAchild	-0.0266*** (0.00648)	0.0662*** (0.00726)
Child6 (ln)	-0.433*** (0.00756)	-0.0143* (0.00855)	MarrChild	0.0632*** (0.0104)	0.00645 (0.0125)
Child14 (ln)	-0.119*** (0.00741)	-0.0696*** (0.00824)	Spousewage	0.00408*** (0.00151)	-0.0109*** (0.00122)
HHpeople (ln)	-0.216*** (0.00573)	-0.152*** (0.00600)	Childwage	0.0176*** (0.000839)	0.0179*** (0.00101)

Reported only Probit results for selected variables.

**Notes:** Estimações para a base da PNADC com população entre 18 e 65 anos, empregado e desempregado do 1st trimestre de 2012 ao 1st trimestre de 2019. Todos os modelos incluem o termo constante, erros robustos e clusterizados ao nível do indivíduo e estimativas consideram o peso individual pós-estratificação disponível na PNADC (IBGE, 2018). Constante, controles e erros omitidos por restrição de espaço.

Nível de significância: \*\*\* p<0.01, \*\* p<0.05, \* p<0.1.

# Results: by Formality Status

svy: reg  
outreg2

UWP by gender

Agglomeration Levels

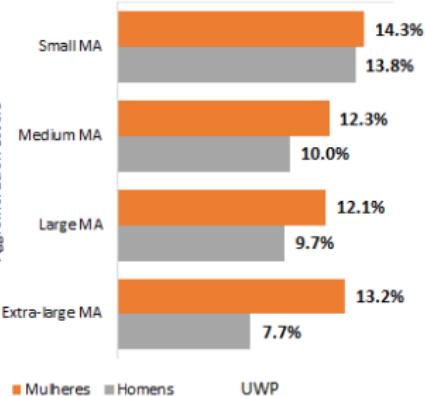


Table 7 - POLS para o Ln(Salário hora) por tipo de vínculo

	(a) Mulheres	(b) Homens		
Var.Dep.=Inhwage	Formal	Informal	Formal	Informal
<b>Escala de Aglomeração</b>				
Small MA	0.0774*** (0.00441)	0.204*** (0.00549)	0.0747*** (0.00422)	0.195*** (0.00511)
Medium MA	0.0775*** (0.00358)	0.176*** (0.00478)	0.0583*** (0.00340)	0.149*** (0.00450)
Large MA	0.0949*** (0.00283)	0.160*** (0.00390)	0.0735*** (0.00290)	0.126*** (0.00385)
Extra-large MA	0.149*** (0.00444)	0.122*** (0.00589)	0.0937*** (0.00436)	0.0597*** (0.00603)

Pattern:



**Notas:** Categorias base: Non-MA, Schooling Level = menos de 1 ano, Low OS, Setor Agricultura, Região Sudeste. Todos os modelos foram estimados considerando o peso individual pós-estratificação disponível na PNADC (IBGE, 2018). Coeficientes para a Constante e controles omitidos por restrição de espaço. Erros robustos clusterizados ao nível do indivíduo mostrados em parênteses. Nível de significância: \*\*\* p<0.01, \*\* p<0.05, \* p<0.1.

# Results: Interactions with Agg Levels by Household positions

svy: reg  
outreg2

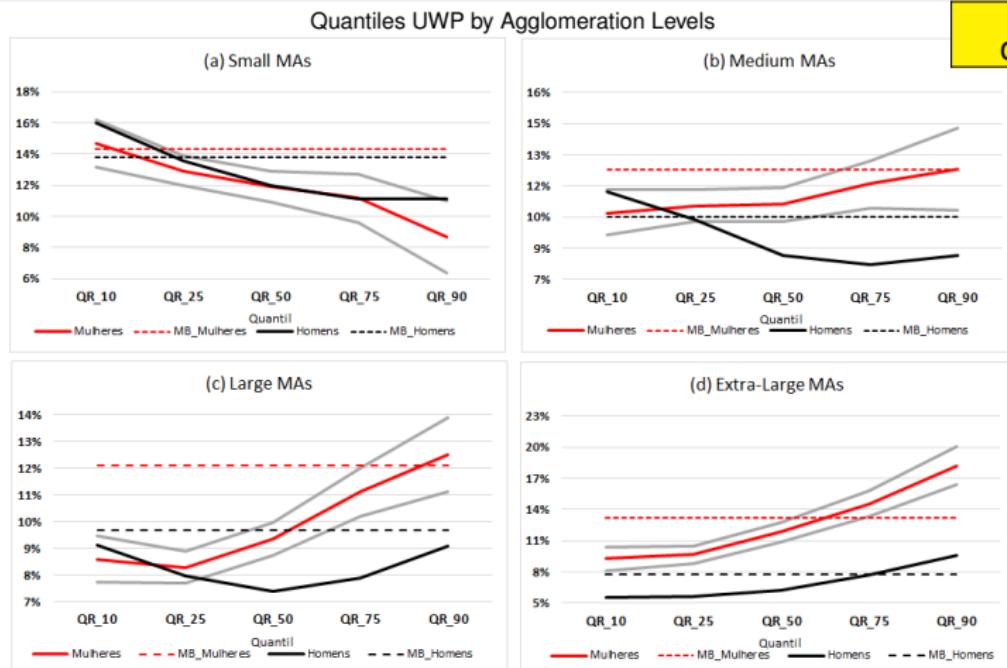
Table 8 - Efeitos Agregados para as Interações com a Escala de Aglomeração

		Escala de Aglomeração			
		Small MA	Medium MA	Large MA	Extra-large MA
<b>Modelo Base</b>					
	<i>Mulheres</i>	14,3%	12,3%	12,1%	13,2%
	<i>Homens</i>	13,8%	10,0%	9,7%	7,7%
<b>Interações com a Escala de Aglomeração</b>					
<b>(A) Casado</b>					
	<i>Mulheres</i>	20,5%	17,8%	18,0%	19,4%
	<i>Homens</i>	18,5%	14,6%	14,5%	12,9%
<b>(B) Solteiro</b>					
	<i>Mulheres</i>	14,0%	13,2%	12,1%	12,7%
	<i>Homens</i>	12,8%	9,4%	8,5%	5,5%
<b>(C) Chefe do Domicílio</b>					
	<i>Mulheres</i>	14,4%	13,1%	12,9%	13,9%
	<i>Homens</i>	18,9%	14,8%	14,7%	13,0%
<b>(D) Outras posições</b>					
	<i>Mulheres</i>	14,7%	12,1%	11,9%	13,0%
	<i>Homens</i>	11,5%	8,4%	7,4%	4,6%

**Notas:** Soma dos  $\beta$  associados a  $MA_{it}$ ,  $Maritalstatus_{it}$  ou  $HHhead_{it}$  e a interação entre eles. Considera apenas a primeira entrevista de cada indivíduo (309.837 observações para Mulheres, 501.048 observações para Homens). Categorias base: Non-MA, Schooling Level = menos de 1 ano, Low OS, Setor Agricultura, Região Sudeste. Todos os modelos foram estimados considerando o peso individual pós-estratificação disponível na PNADC (IBGE, 2018). Todos os modelos foram estimados considerando controles para as características do indivíduo, ocupação e firma (setor de atividade), dummies para Ano, Trimestre e Macro-Região e correção de Heckman, seguindo a especificação do Modelo Base. Coeficientes para a constante, demais controles e erros omitidos por restrição de espaço.

# Results: Quantile regressions (1)

qreg  
outreg2



**Notas:** Elaborado pelo autor com base nos resultados da Tabela 10. Intervalo de confiança a 95%. Eixo vertical denota a magnitude do UWP (coeficiente associado a cada nível de MA). Considera apenas a 1a entrevista de cada indivíduo (309.837 observações para Mulheres, 501.048 observações para Homens). Estimações consideram o peso individual pós-estratificação disponível na PNADC (IBGE, 2018) e controles para as características do indivíduo, ocupação e firma (setor de atividade), dummies para Ano, Trimestre, Macro-Região e correção de Heckman, seguindo a especificação do Modelo Base. Categorias base: Non-MA, Schooling Level = menos de 1 ano, Low OS, Setor Agricultura, Região Sudeste. Coeficientes para a constante e controles omitidos por restrição de espaço.

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# Results: Quantile regressions (2)

Var.Dep.=lnhwage	Modelo Base	Quantiles UWP by Agglomeration Levels - Coefficients					qreg outreg2		
		Q10	Q25	Q50	Q75	Q90			
<b>(a) Mulheres</b>									
Escala de Aglomeração									
Small MA	0.142*** (0.00575)	0.147*** (0.00777)	0.129*** (0.00495)	0.119*** (0.00505)	0.112*** (0.00783)	0.0868*** (0.0117)			
Medium MA	0.131*** (0.00497)	0.102*** (0.00560)	0.105*** (0.00372)	0.106*** (0.00417)	0.116*** (0.00571)	0.123*** (0.00997)			
Large MA	0.126*** (0.00375)	0.0859*** (0.00441)	0.0828*** (0.00309)	0.0935*** (0.00321)	0.111*** (0.00448)	0.125*** (0.00707)			
Extra Large MA	0.147*** (0.00555)	0.0925*** (0.00591)	0.0966*** (0.00437)	0.118*** (0.00466)	0.145*** (0.00624)	0.182*** (0.00941)			
Formality	0.0817*** (0.00312)	0.415*** (0.00456)	0.209*** (0.00312)	0.0564*** (0.00288)	-0.0796*** (0.00381)	-0.176*** (0.00558)			
<b>(b) Homens</b>									
Escala de Aglomeração									
Small MA	0.144*** (0.00520)	0.160*** (0.00680)	0.136*** (0.00488)	0.120*** (0.00514)	0.111*** (0.00685)	0.111*** (0.0102)			
Medium MA	0.104*** (0.00432)	0.112*** (0.00553)	0.0988*** (0.00392)	0.0814*** (0.00405)	0.0769*** (0.00526)	0.0813*** (0.00798)			
Large MA	0.103*** (0.00371)	0.0912*** (0.00442)	0.0798*** (0.00342)	0.0738*** (0.00346)	0.0789*** (0.00448)	0.0907*** (0.00694)			
Extra Large MA	0.0860*** (0.00521)	0.0552*** (0.00594)	0.0564*** (0.00462)	0.0616*** (0.00502)	0.0774*** (0.00615)	0.0956*** (0.00916)			
Formality	0.164*** (0.00262)	0.326*** (0.00365)	0.223*** (0.00261)	0.144*** (0.00252)	0.0740*** (0.00311)	0.0180*** (0.00463)			

**Notas:** Considera apenas a 1a entrevista de cada indivíduo (309.837 observações para Mulheres, 501.048 observações para Homens). Estimativas consideram o peso individual pós-estratificação disponível na PNADC (IBGE, 2018) e controles para as características do indivíduo, ocupação e firma, dummies para Ano, Trimestre e Macro-Região e correção de Heckman, seguindo a especificação do Modelo Base. Categorias base: Non-MA, menos de 1 ano de escolaridade, Low OS, Agricultura, Sudeste. Coeficientes para a constante e demais controles omitidos por restrição de espaço. Erros robustos clusterizados ao nível do indivíduo mostrados em parênteses. Nível de significância: \*\*\* p<0.01, \*\* p<0.05, \* p<0.1.

## Final remarks

- Female-LMP is influenced differently by household structure
- The Women-UWP:
  - It's bigger and more constant
  - Has a similar pattern between sectors, while Men are influenced by Informal workers
  - Has a different magnitude and trajectory across the wage distribution and Agglomeration levels
  - **Extra-Large MAs are an advantage for Women, independently of the wage level, household position and marital status**

## Next steps

Paper improvements - working in progress:

- Correct for the cost of living
- Evaluate sample selection correction for quantile regression
- Robustness checks for quantile regression
- Control for industry composition ? (with an instrument variable as Bartik)
- Control for firm size
- Include coefficients tests
- Describe and justify endogenous issues & solutions

# Thank you!

# Support material

# Dissertation

**Theme:** Urban Wage Premium in Brazil: new evidence with informality and gender

**Structure:** Two papers

## 1. Urban Wage Premium

- UWP x Agglomeration levels
- Workers' heterogeneity
- Intra-groups characteristics

## 2. Female UWP

- Female UWP x Male UWP
- Household position x UWP
- UWP across wage distribution

## Agglomeration Levels

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